

Message Text

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PAGE 01 HELSIN 00633 301440Z
ACTION COM-04

INFO OCT-01 EUR-12 ISO-00 EB-08 MMO-04 USIA-15 /044 W
-----310813Z 053488 /11

R 301400Z MAR 77
FM AMEMBASSY HELSINKI
TO SECSTATE WASHDC 1169
INFO AMEMBASSY STOCKHOLM
AMEMBASSY OSLO
AMEMBASSY COPENHAGEN

UNCLAS HELSINKI 0633

EO 11652: N/A
TAGS: BEXP, AFSP, FI
SUBJECT: PRELIMINARY CCP - 79

REF: STATE 044899

1. SECTION II: PERSONNEL RESOURCES: NO CHANGE FROM FY-79 LEVEL,
EXCEPT BUDGET LEVELS CORRECTED FOR INFLATION.

2. SECTION III: CAMPAIGNS:

(Q) CAMPAIGN ONE, PRIORITY ONE: BUSINESS EQUIPMENT/
INCLUDING COMPUTERS. FY-79 SHOULD SEE A RECOVERY IN THE FINNISH
ECONOMY, SO NEW CONCEPTS IN EQUIPMENT AND APPLICATION SHOULD
BE OF INTEREST TO BOTH END-USERS AND OEM'S.

(B) CAMPAIGN TWO, PRIORITY THREE: ELECTRONICS (COMPONENTS,
PRODUCTION AND TEST EQUIPMENT). THIS CAMPAIGN WILL COMPLETE
THE CCP-78 CAMPAIGN WHICH IS BASED ON EXPECTATIONS OF
GROWTH IN THE DOMESTIC PRODUCTION SECTOR, AS WELL AS
CONTINUED EXPANSION OF USE OF COMPONENTS DOMESTICALLY
AND IN EXPORTS.

(C) CAMPAIGN THREE, PRIORITY FOUR: INSTRUMENTS
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(SCIENTIFIC, LABORATORY, INDUSTRIAL PROCESS CONTROL).
THIS IS AN AREA OF CONTINUING INTEREST IN FINLAND, BUT
WHICH HAS BEEN AFFECTED BY THE RECESSION. THE MARKET
SHOULD BE EXPANDING IN FY-79, WITH A CERTAIN BACKLOG
OF DEMAND.

3. SECTION IV: SPECIAL POST EFFORTS:

(A) SPE ONE, PRIORITY TWO: SUPPORT FOR STOCKHOLM TRADE CENTER. REGULAR PROMOTION OF STC EXHIBITIONS ENABLES THE POST TO MAINTAIN CONTACT WITH AGENTS/END-USERS IN VITRUALY ALL OF THE RELEVANT TARGET INDUSTRIES OVER A TWO-THREE YEAR PERIOD, IN THE MOST EFFICIENT MANNER GIVEN RESOURCES AVAILABLE.

(B) SPE TWO, PRIORITY FIVE: INVESTMENT/LICENSING. A PROGRAM OF CONTACTS WITH MAJOR FIRMS WHO ARE OF SUFFICIENT SIZE TO BE CONSIDERING EXPANSION OVERSEAS, OR TO BE CONSIDERING NEW PRODUCTION LINES COULD GENERATE OPPORTUNITIES FOR EXPORT OF AMERICAN TECHNOLOGY, OR ATTRACTION OF FINNISH FIRMS TO THE UNITED STATES TO EXPORT TO THIRD MARKETS.

(C) SPE THREE, PRIORITY SIX: AMERICAN EQUIPMENT EXHIBITIONS: SINCE TRAVEL TO THE USA IS CONSIDERED EXPENSIVE AND TIME CONSUMING BY FINNISH BUYERS, WHO NORMALLY ATTEND MAJOR EUROPEAN TRADE SHOWS, POST WILL, WITH ASSISTANCE OF DOC AND CONCERNED POSTS, ATTEMPT TO COMPILE AND DISSEMINATE INFORMATION ABOUT U.S. PRODUCTS BEING EXHIBITED AT MAJOR EUROPEAN INDUSTRIAL TRADE FAIRS, PARTICULARLY THOSE IN GERMANY, WHICH ARE OF PARTICULAR INTEREST IN FINLAND.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HELSIN00633
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770110-0357
Format: TEL
From: HELSINKI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977038/aaaaaggq.tel
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Litigation History:
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Office: ACTION COM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Reference: 77 STATE 44899
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3167448
Secure: OPEN
Status: NATIVE
Subject: PRELIMINARY CCP - 79
TAGS: BEXP, AFSP, FI
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f16e5ebb-c288-dd11-92da-001cc4696bcc
Review Markings:
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